

# Ia Katsia

31 Pekini St. Tbilisi, Georgia  
Telephone: (+995) 598654802  
Email: [i.katsia@iset.ge](mailto:i.katsia@iset.ge)

## EDUCATION

2012–2014      **International School of Economics at TSU (ISET)**  
MA in Economics  
Language of instructions: English

2007 – 2011      **Akaki Tsereteli State University**  
BA in Business Administration

## EMPLOYMENT EXPERIENCE

- 2014-to date      **Agricultural Policy Research Center at ISET-PI – Research Associate**
- Analyzing policy environment in the agricultural sector
  - Implementing various research projects
  - Contributing to production of analytical reports, policy briefs, academic papers, proposals
  - Conducting trainings and seminars
  - Writing blog posts
- 2014              **USAID/Restoring Efficiency to Agricultural production (REAP) - Intern**
- Participated in recruitment of new employees
  - Worked with documentation related to trainings
- 2013              **National Statistics Office of Georgia - Intern**
- Conducted Agricultural Censuses and Surveys
  - Worked on Integrated agricultural Censuses and Surveys
  - Involved in data evaluation and statistical analysis
  - Participated in yearly and quarterly report preparation.
- 2011              **Bank Republic - Sale's Manager**
- Present and sell bank products and services to current and potential clients
  - Establish and maintain current client and potential client relationships
  - Preparing reports for credit officers
- 2010              **Student Economist's Association "Progress" - Administrator**
- Conducted trainings in Business and Economics to students
  - Promotion of Association
  - Organization of site visits and events
- 2009              **Aldagi BCI - Sale's manager**
- Presentation of new insurance product
  - Attracting new customers

## TRAININGS

- 2010 “Marketing”- (Marketing concepts, Market segmenting behavior) - Student Economist’s Association “Progress”
- 2009 “Theory of Economics” – (History and development of the economy, Classical Economics, The General Theory of Employment)-Student Economist’s Association “Progress”

## LANGUAGES

Georgian: *native* English: *fluent* Russian: *advanced*

## COMPUTER SKILLS

Microsoft Office (Word, Excel, PowerPoint) Stata, Maple, JMULT

